

## PROJECTION OF SOVIET STRENGTH OUTWARD

- I. Current Soviet effort to intervene openly
  in world affairs based on confidence about
  internal strength and ability to take
  fast advantage of apparent chinks in
  Western armor.
  - A. Emphasis on Geneva spirit increases disenchantment with apparent Western emphasis on military security and reliance on nuclear weapons.
  - B. Among younger nations and underdeveloped countries, USSR can capitalize on anti-colonialism, both for its
    own effects and for its divisive effect
    on the Western allies.
  - C. Widespread hope for negotiated settlement wears away public support for

DOCUMENTNO. Western resolve to maintain status quo.

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- II. Launching of intensive arms sales campaign

  -using the Satellites as front men--is a

  means of penetrating--for obvious political

  motives--into areas which have so far re
  misted Soviet blandishments, even Latin

  America.
  - A. As of 7 November, re-newed Czech attempts to sell arms to Ecuador seen by Ecuadoran official as an effort "to fo as they did in Guatemala by selling arms and influencing officials."